



# AlphaSorb<sup>®</sup> Fabric Wrapped Panel Advantage

With decades of experience in the sound control industry, Acoustical Solutions reviewed many materials and manufacturing processes before finalizing the design of our AlphaSorb<sup>®</sup> fabric wrapped acoustical panels. Before you make a purchase decision, be sure to understand the composition and process used to produce the panels. If comparing to other suppliers, we think you will purchase from us.

ACOUSTICAL SOLUTIONS	OTHER COMPETITORS
<b>FINISH</b>	
<ul style="list-style-type: none"> <li>✓ Many fabric styles and colors to choose from</li> <li>✓ Excellent for Acoustics</li> <li>✓ Class A Fire Rated</li> <li>✓ Recycled content</li> <li>✓ Bonded to acoustic core for durability &amp; longevity</li> </ul>	<ul style="list-style-type: none"> <li>☹ Limited basic fabric colors or no fabric finish</li> <li>☹ Unknown acoustic value</li> <li>☹ May not be Fire Rated</li> <li>☹ Non-recycled content</li> <li>☹ Often stapled, fabric may pucker, sag or unravel</li> </ul>
<b>ACOUSTICAL CORE</b>	
<ul style="list-style-type: none"> <li>✓ High Density 6-7 pound per cubic foot rigid fiberglass</li> <li>✓ Class A Fire Rated</li> <li>✓ Superior Sound Absorption</li> <li>✓ Scrim faced acoustic board increases fabric adhesion</li> <li>✓ Scrim facing provides better color and prevents bleed</li> <li>✓ Holds shape and appearance, no frame required</li> </ul>	<ul style="list-style-type: none"> <li>☹ Unknown or various acoustical cores</li> <li>☹ May not be Fire Rated</li> <li>☹ Unknown acoustical value</li> <li>☹ Loose fill cores, like mineral wool or cotton, compress vertically over time</li> </ul>
<b>INSTALLATION</b>	
<ul style="list-style-type: none"> <li>✓ The widest selection of mounting options available</li> <li>✓ Nationwide installation services for our products</li> </ul>	<ul style="list-style-type: none"> <li>☹ Limited mounting options or none at all</li> <li>☹ No installation capability</li> </ul>
<b>WORKMANSHIP</b>	
<ul style="list-style-type: none"> <li>✓ Handcrafted in Richmond, VA</li> <li>✓ Proudly Made in the USA</li> </ul>	<ul style="list-style-type: none"> <li>☹ Manufactured by machine or from other countries</li> </ul>
<b>SUPPORT</b>	
<ul style="list-style-type: none"> <li>✓ Live support from professionally trained sales staff</li> <li>✓ Free acoustic fabric and panel samples</li> <li>✓ Over 30 years of acoustical experience</li> </ul>	<ul style="list-style-type: none"> <li>☹ Sold online with no sales assistance or live support</li> <li>☹ Either charges for samples or does not provide them</li> <li>☹ New to the industry with limited experience</li> </ul>
<b>SHIPPING</b>	
<ul style="list-style-type: none"> <li>✓ Quick Ship (QS) panel line and other expedite options</li> </ul>	<ul style="list-style-type: none"> <li>☹ Unpredictable lead times with no expedite options</li> </ul>

