

Overview

Acoustical Solutions is an exciting, rapidly growing company looking for good people to join our team. As a leading supplier of acoustical products and services, we help environments “sound better” by reducing echo or blocking noise. We are looking for new team members who are motivated to work hard and succeed in a team-oriented environment. Join our team today!

Position

The National Installation and Service Manager is responsible for all aspects of installation services. Key responsibilities include staffing and developing installation teams to cover North America; developing and continuously improving processes to ensure installation projects are completed on time and on budget while delighting the customer; applying the company’s business processes to drive strategy implementation and KPI improvements; living the company’s values, and driving continuous improvement philosophies and actions. Strong delegation, team building, and CI skills are required; and a conviction to standardization, process, and discipline are imperative.

Essential Duties and Responsibilities

- Develops superior, reliable installation team and related business processes.
- Manages team of Installation Project Managers who have day to day responsibility to ensure installation projects happen on time and to budget.
- Overall P&L responsibility for the National installation business.
- Fully participates in Monthly KPI, Strategy Deployment, and budget review process.
- Lead, disciple, and improve the company’s Daily Management and Continuous Improvement methodology, with primary focus to improve installation department processes and results.
- Direct Value Stream Project Managers to standardize, document, and continuously improve installation processes (and adherence to same) with the goal to eliminate waste and improve installation efficiency.
- Develop installer training procedures. Train Value Stream Project Managers and installers to ensure job site worker safety and installation quality standards are followed.
- Identify, recruit, and train installation staff which represent company values. Drive continuous improvement, and delight customers.
- Identify, recruit, and train installation partners (subcontractors) located throughout the US, and internationally to provide installation services which meet the company’s safety and quality standards.
- Prepare annual departmental operating budget, track and report results monthly.
- Other duties as assigned.

Minimum Qualifications

- BS Degree in Engineering, Construction Management, or a related field.



- 5 to 10 years' experience managing employees in an installation services environment.
- Commercial construction project management and/or estimating experience preferred
- P&L responsibility is a plus.
- Excellent communication and interpersonal skills.
- Willingness to travel up to 30 - 50% of the time.
- Proven ability to lead, influence and manage multiple projects
- Background in Lean Manufacturing within a service business is preferred.

Reporting

- This position reports to the company president. Value Stream Project Managers are direct reports.

Benefits

- ✓ Competitive Wages
- ✓ Matching 401K Retirement Plan
- ✓ Healthcare Benefits
- ✓ Paid Vacation
- ✓ Advancement Opportunities

